Department of Information Resources
DIR-CPO-TMP-570
Software, Commercially of the Shelf and Related Services
Package 2 - ITEMIZED PRICING SHEET

Company Name: WidePoint Integrated Solutions Corp.

BRAND	FUNCTION	SOFTWARE CATEGORY (Select from Dropdown)	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	Unit
WidePoint	Telecom Management	SaaS	Mobile Inventory and Telecom Expense Management Enterprise Software License for up to 250 Devices	WP-1001	$ 3,000.00	15.00%	Per Month
WidePoint	Telecom Management	SaaS	Mobile Inventory and Telecom Expense Management Enterprise Software License Add on per additional devices over the initial 250 Devices	WP-1001a	$ 4.00	20.00%	Per Device/Month
WidePoint	Telecom Management	SaaS	Wireline Inventory and Telecom Expense Management Enterprise Software License for up to $250,000 in annual spend and up to 20 invoices per month	WP-2001	$ 3,000.00	15.00%	Per Month
WidePoint	Telecom Management	SaaS	Wireline Inventory and Telecom Expense Management Enterprise Software License Add on per additional $120,000 in annual spend	WP-2001a	$ 150.00	35.00%	Per/Month
WidePoint	Telecom Management	SaaS	Wireline Inventory and Telecom Expense Management Enterprise Software License Add on per additional monthly invoice above 20	WP-2001b	$ 35.00	25.00%	Per Invoice/Month
WidePoint	Telecom Management Value-Add	Related Services	Mobile Device Management (MDM) Tier 1 Help Desk 24x7x365	WP-1003A	$ 4.39	30.00%	Per Device/Month
WidePoint	Telecom Management Value-Add	Related Services	Mobile Device Management (MDM) Tier 2 Help Desk 24x7x365	WP-1003B	$ 5.39	30.00%	Per Device/Month
WidePoint	Telecom Management Value-Add	Related Services	Wireless Device Kitting and Asset Tagging Services	WP-1004A	$ 10.78	15.00%	Per Instance
WidePoint	Telecom Management Value-Add	Related Services	Device Return Mailers, when in addition to Kitting services. No additional outbound postage because inserted with replacement	WP-1004C	$ 5.39	15.00%	Per Instance
WidePoint	Telecom Management Value-Add	Related Services	Device Return Mailers, when sent separately. Pricing includes outbound USPS postage but not return postage	WP-1004D	$ 8.95	15.00%	Per Instance
WidePoint	Telecom Management Value-Add	Related Services	Return Device Testing and Sanitization; Fully test returned devices not physically damaged, placed in client stock	WP-1005A	$ 25.00	15.00%	Per Instance

WidePoint	**Telecom Management Value-Add**	*Related Services*	Spares management services. Maintaining Stock devices and deploying within client policy for cost reduction	WP-1003D	$ 0.65	30.00%	*Per Device/Month*
WidePoint	**Telecom Management Value-Add**	*Related Services*	Tier 3 EMM/MDM Help Desk Support Labor Rate. Hourly Labor Rate; Help Desk Manager (Journeyman)	WP-3020	$ 101.60	15.00%	*P/Hour*
WidePoint	**Telecom Management Value-Add**	*Related Services*	EMM/MDM Solutions Engineer Labor Rate; Hourly Labor Rate; Mobile Communications Engineer (Journeyman)	WP-3023	$ 113.75	15.00%	*P/Hour*
WidePoint	**Telecom Management Value-Add**	*Related Services*	Mobile Inventory and Telecom Expense Management Mobile Device Help Desk Support Services	WP-1002a	$ 2.20	30.00%	Per Device/Month
WidePoint	**Telecom Management Value-Add**	*Related Services*	Mobile Inventory and Telecom Expense Management Mobile Device Help Desk Support Services and Order Management Support Services	WP-1001b	$ 4.00	30.00%	Per Device/Month
WidePoint	**Telecom Management Value-Add**	*Related Services*	Telecom Lifecycle System or Process Training and Support	WP-3001	$ 81.00	15.00%	*P/Hour*
WidePoint	**Telecom Management Value-Add**	*Related Services*	Invoice Payment Services	WP-A0003	$ 45.00	20.00%	*Per Invoice Month*
WidePoint	**Telecom Management Value-Add**	*Related Services*	Wireline Inventory and Telecom Expense Management MACD Order Management Support Services	WP-2002b	$ 88.75	15.00%	*P/Hour*
WidePoint	**Telecom Management Value-Add**	*Related Services*	SaaS Solution Custom Implementation Labor Rate; Hourly Labor Rate; Configuration Management Analyst I	WP-3024	$ 67.17	15.00%	*P/Hour*
WidePoint	**Telecom Management Value-Add**	*Related Services*	SaaS Solution Custom Integration Labor Rate; Hourly Labor Rate; Software Systems Engineer - Intermediate	WP-3025	$ 129.98	15.00%	*P/Hour*